NAME:		200 C.	···	DATE
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565/1 BUSINESS STUDIES PAPER 1 MAY/JUNE 2014 2 HOURS	Jisit wan free	yc ^e		

CROSS COUNTRY EXAM 2014

Kenya Certificate of Secondary Education (K.C.S.E.)
565/1
BUSINESS STUDIES
PAPER 1
MAY/JUNE 2014

INSTRUCTIONS TO CANDIDATES

- ❖ Answer all questions in the spaces provided in the question paper
- ❖ All your workings to be shown

Questions	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Marks															

Questions	16	17	18	19	20	21	22	23	24	25
Marks										

TOTAL	
MARKS	

				ere.		
4.	Outline four	conditions whi	ch favour the	rse of personal sel	lling as a strategy	of product
	promotion		a Que Control		lling as a strategy (4	mks)
	(i)					
	(ii)		5ee			
	(iii)	with.				
					•••••	
5.				as shown below		
	o pe	Price sh		Quantity		
	ag ^X ¥	5		50		
	`¢ <u>\$</u> ,	7		150		
e,e	(a) Calculate	the price elasti	city of supply			(2 mks)
	(b) Interpret t	the meaning for	r this elasticity	of supply		(1 mk)

6. The following information relates to Matui traders for the month of July 2003

Opening sock ksh.40, 000

Purchases ksh 90, 000

Sales ksh.150, 000

Margin 20%

Required: Prepare a trading account of Matui traders for the month ended 31st July 2003.

		e cour	
7.	A farmer in Eldoret North District wishes	o hire transport for his to	natoes to the market
,.	Outline four essential factors that he should		
	Course rour essential factors that his should	reousing the	(4 mks)
	(i)		(4 mks)
	w	•••••	
	v .		
	√ `>		
0	Q_{i}^{Y}		
8.	Explain four ways in which warehousing fa		(4 mks)
	(i)		
a1 ⁽	(ii) 2°		
e [©]	······································		
	(iii)		
9.	Distinguish between the following insurance	ce policies; Whole life and	d endowment policy
			(4 mks)
	Whole life	Endown	ment policy
		<u> </u>	
10.	State four positive implications of a rapidly	growing population	(4 mks)
	(i)		
	(ii)		
	(iii)		
	(iv)		
11.	(a) What is a consumer price index?		(1 mk)
	(4)		` '
	(b) Outline three factors influencing price e		(3mks)
	(i)	•	` '
	(ii)		
	(iii)		
12			
12.	State four characteristics of a goof filing sy	•	(4 mks)
	(i)		
	(ii)		
	(iii)		

13. (a) Define public debt	(1 mk)
(b) Distinguish between debt weight and productive debt (i)	(3 mks)
(ii)	

14. On 1st of October 2009 Sambu bought goods on credit quoted at ksh.240, 000. Terms of sales were 20% trade discount, and 10% cash discount. if payment was made on 29th October 2009, calculate the amount paid if payment was made on 26th October 2009 (4 mks)

15. The following information was obtained from the books of Kimenju Traders who do not keep complete records

	11/1/2005	31/12/2005
Stock	sh. 50, 000	sh.40, 000
Trade debtors	21,000	sh.48, 000
Bank A/C	8, 400 (CR)	sh.243, 100
Trade creditors	28, 000	sh.53, 000
Premier	240, 000	sh.240, 000
cash in hand	15, 000	sh.38, 000

Required: Prepare a statement of affairs as at 31/12/2005 (4 mks)

State what is represented by the arrows A, B, C, D (4 mks)

A.

B.

C.

D.

19. Highlight four circumstances under which a firm could be located near the market for its products (4 mks)

(i)

(ii)

(iii)

(iv)

20. For each of the following source documents name the relevant day book

Source document

(4 mks)

	<u> </u>
Source document	Daybook
Invoice issued	
Credit note received	
Cheque received	
Invoice received	

nivoice received		•••••
21. Highlight four situations in which the (i)	opportunity cost concept may	y be used. (4 mks)
(1v)	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
22. Highlight any four services by comm (i)		
(ii)		