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a) Wi	rite you	ır name	and in	dex no	in the	spaces	provide	d					
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e) Ca	ndidate	es shou	ld ansv	ver all t	the ques	stions 11	n Englis	sh					
For exami	ner's u	se only	7										
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This paper consists of 8 printed pages. Candidate should check to ascertain that all pages are printed as indicated and that no questions are missing.

Total Marks

1.	Ide	performance of business.	;
	the	performance of business.	(4mks)
	i.	N. Carlo	
	ii.		
	iii.	John .	
	iv.		
2.	Hig	hlight four features of oligopoly market structures.	(4mks)
		at ^X	
45	air S	······································	
% √,	iii.		
	iv.		
3.	Exp	plain the meaning of the following terms as used in insurance.	(4mks)
	-	Speculative risk	
		1	
	b)	Surrender value	
	•••••		
4.	The	following features relate to warehousing. Indicate the most suitable type of	
	war	ehousing described.	(4mks)
j	i.	Mostly situated entry points and are available at a fee	
i		Warehouse designed to suit ones particular needs	
ii		Used to store locally produced goods until excise duty is paid	
iv		Warehouse used to store non dutiable goods originating from within or outside th	
		Country	
5.	Stat	te any four types of advertising	(4mks)
٠.	i.		` ′
	ii.		
	iii.		
	in.		•••••

6. Given below is a table showing the market demand for a commodity from 1996 to 2000

Year	Quantity demanded
1996	100 ,000
1997	120,000
1998	200,000
1999 page ¹	250,000
2000	270,000

Outline four factors that have contributed to the trend in the demand from 1996 .(4mks)

i.	
ii.	
iii.	
iv.	

7. Give four errors that may cause a trial balance not to balance. (4mks)

8. State four internal diseconomies of scale in a firm. (4mks)

iv.

9. The following is a table of activities. Name the utility that is created by each activity. (4mks)

Activ	rity OF ROLL OF THE ROLL OF TH	Utility
i.	Making chairs from timber	
ii.	Shopkeepers selling sugar to consumers	
iii.	Pharmacist delivering milk to a hospital	
iv.	Delivering milk to consumers early in the morning	
	- Pages	

10.	Highlig	ght four ways in which partners may be classified giving an example in each case.(4mks)
∜ _C	i.	
<i>'</i>	ii.	
	iii.	
	iv.	
	17.	

11. For each of the following cases, name the motive for holding money. (4mks)

<u>C</u>	<u>ase</u>	<u>Motive</u>		
i.	To meet daily transport expenses			
ii.	To meet any unforeseen circumstances			
iii.	To pay for daily food requirements			
iv.	To take advantage of anticipated future fall			
	in prices			

12. State whether each of the following transactions will increase, decrease or have no effect on the business capital. (4mks)

Trans	saction	Effect on capital
i)	Bought stock on credit	
ii)	Owner withdrew some goods for	
	personal use	
iii)	Business made profit during the year	
iv)	Paid wages by cheque	

			ers.com			
13 The fo	allowing inform	ation relates to M		or the month of A	11011st 2008	
	ng stock	Sh 40,000	yangi tradeis id	or the month of A	ugust 2000	
Purch		Sh 46,000				
	ige inwards	Sh 10,000				
	ng stock	SN 2,100 Sh 22,500				
	. 🔀	d at a mark up of 2	20%			
	△ ×	rading account for		ed 31 st August 20	008	(5mks)
Requi	Page to a constant of the cons			ed 31 Magust 20		
i. ii.		g trends in office r				
iii.						
iv.						
		ces under which lo	owering prices v	will not lead to an	increase in t	
_	ity demanded of	a product.				(4mks)
i.						
ii.						

ii	i.		
iv	٧.		
		ight four principles of co-operative societies.	
16	Highl	ight four principles of co-operative societies	(4mks)
10	i.	ight rost principles of to operative societies.	,
	ii.	6 ³ X	
		$\mathcal{A}_{\lambda_{i}}$	•••••
	iii.		••••••
	iv.	. 	•••••
	Q Q		
17	. State	four ways in which the government may control monopoly power.	(4mks)
eer	i.		
€,	ii.		•••••
	iii.		
	iv.		
18	. State	four factors that determine the size of a country's national income.	(4mks)
	i.		
	ii.		
	iii.		
	iv.		
	1,,		••••••
10	Uiahl	ight four airgumstances under which each payment would be preferred to about	, , , , , , , , , , , , , , , , , , ,
19		ight four circumstances under which cash payment would be preferred to cheq	
	paym	ent.	(4mks)
	i.		•••••
	ii.		•••••
	iii.		
	iv.		
20	. Outlii	ne four reasons why a debit note may be sent to a buyer.	(4mks)
	i.		
	ii.		
	iii.		
	iv.		

21. Outli	ne four ledger accounts used for recording stoc	k.	(4mks)
i.			
ii.	, co		
iii.			
iv.	w.		
	, 6 ³		
22. Class	ify each of the following accounts as real, nom	inal or personal.	(4mks)
Acco	unt	Classification	
i) 🕫	Dividends		
tii)	Kariuki a debtor		
iii)	Motor vehicle		
iv)	Motor vehicle expenses		
v)	Provision for depreciation on motor vehicle		
vi)	Capital		
vii)	Profit and loss		
viii)	Premises		
23. High healtl i.	light four ways in which production activities n	nay negatively impact on comr	munity (4mks)
ii.			
iii.			
iv.			
24. High	light four circumstances under which a proform	a invoice may be used.	(4mks)
i.			•••••
ii.			•••••
iii.			
iv			

25. State	three means of payment used in home trade.	(3mks)
i		
ii	a company of the comp	
iii	s. Jee	
iii	a Raders Visit white	