| Name | Index No |
|--------------------------|-----------------------|
| 565/1 | Candidate's Signature |
| BUSINESS STUDIES Paper 1 | Date |
| July/August 2016 | |
| Time: 2 Hours | |

NYERI COUNTY FORM 4 JOINT ASSESSMENT

Kenya Certificate of Secondary Education

BUSINESS STUDIES

Paper 1 July/August 2016 Time: 2 Hours

INSTRUCTIONS TO CANDIDATES

- * Write your name and index number in the spaces provided above.
- * Sign and write the date of examination in the space provided above.
- * Answer all the questions in this paper.
- * All questions should be written in the spaces provided after each question.
- * This paper consists of 8 printed pages.
- * Candidates should check the question paper to ascertain that all pages are printed as indicated and that no question are missing.
- * Candidates should answer the questions in English.

For Examiner's use Only

| 12 | 11 | 10 | 1 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | | ion | Questi Marks |
|-------|----|----|----|---|----|----|----|----|----|----|----|----|-----|-----------------|
| 24 25 | 24 | 23 | 22 | | 21 | 20 | 19 | 18 | 17 | 16 | 15 | 14 | 13 | Question |
| | 1- | | | | | | | | | | | | | Marks |

TOTAL MARKS

| 1. | State four advantages of advertising through the radio. | | (4 marks) |
|----|---------------------------------------------------------------------------------------------------------------------|-----------------------------|--------------------|
| | i) | | |
| | ii) : | | |
| | iii) | | |
| | iv) | | |
| 2. | Identify the type of goods described by the following stateme | ents given in the table. | (4 marks) |
| | Statements | | 1 |
| | Statements | Type of good | |
| | i) Used to create other goods | 100 | |
| | ii) Require further processing inorder to have utility iii) Government is obligated to provide them to her citizens | | |
| | iv) Goods that are bought more frequently by consumers to satisfy common wants | | |
| 3. | The following statements refer to different office layouts. Ide in the following statements. | | |
| | a) All staff members operate from the same room | | |
| | | | |
| | b) Senior managers are assigned separate rooms from where | | |
| | c) High class office designed to enhancing the image of the o | | |
| | - 4463 Am (447 d | **\. \$ · * * | |
| 4. | State four ways in which the government may be involved in | training entrepreneurs in K | enya. (4 marks) |
| | i) | | |
| | ii) | | |
| | iii) | | |
| | iv) | ; | |
| 5. | Outline four ways in which the consumer can address the satisfaction of human wants. | e challenge of scarce res | (4 marks) |
| | i) | | 23.4 |
| | ii) | | |
| | iii) | | |
| | iv) | | |
| | | | |

| 6. | Highlight four ways of making a warehouse efficient in its operations. | (4 marks |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
| | i) | iniminimini |
| | ii) | |
| | iii) | |
| | iv) | |
| 7. | State four factors that influence the demand for a product. | (4 marks) |
| | i), | |
| | ii) | |
| | iii) | |
| | iv) | |
| 8. | Outline four difficulties encountered when determining the national income using approach. | the output (4 marks) |
| | i) | |
| | ii) | |
| | iii) | |
| | iv) | |
| 9. | Outline four features of mail order businesses. | (4 marks) |
| | i) | |
| | ii) | |
| | iii) | |
| | iv) | |
| 10. | The following transactions took place in the month of January 2015 for Karuku Retailers. Jan 12th Sales to Juma worth shs.200,000 invoice no. 231 20th Sales to Kiama worth sh.150,000 Sales to Mercy worth sh.125,000 | |
| | Required : A sales journal for Karuku | (5 marks) |

| l. | Highlight four circumstances for using the short message service (SMS) to communicate. (4 marks) |
|----|---------------------------------------------------------------------------------------------------------------------|
| | i) |
| | ii) |
| | iii) |
| | iv) |
| 2. | Outline the significance of each of the following insurance policies a trader may take for his business. (4 marks) |
| | b) Workman's compensation |
| | |
| | e) Public liability |
| | |
| | d) Consequential loss |
| | |
| 3. | Identify four rights of a partner as expressed in the Partnerships Act of 1963. (4 marks) |
| | i) |
| | ii) |
| | iii) |
| | iv) |

4 . 24 . 5 . . .

4. The following balances were extracted from the books of Murungari General stores.

| | shs. |
|----------------|---------|
| Premises | 350,000 |
| Creditors | 150,000 |
| 5yrs bank loan | 100,000 |
| Motor vehicle | 200,000 |
| Bank overdraft | 250,000 |
| Stock | 170,000 |
| Debtors | 120,000 |
| Cash | 60,000 |
| Prepaid rent | 22,000 |
| Capital | ? |

Required: Prepare a balance sheet as at 30th April 2014.

(5 marks)

| | | | | | | | | | | 8 |
|-----|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------------------------------------------------------------|----------------------------------------------------------------------------|--------|-----------------------|-------|----------|-----------|
| ī | Apr 1 1 1 2 | 1st April 2015, Ny ath of April the follo ii 2nd Credit sales 2th Cash sales 6th Paid rent 8. 8th Credit pure 0th Paid teleph 9th Deposited s | wing s to Ji direc ,000 a hases one b | transaction uma sh.5,00 tly banked and wages from Kam bills by chec | s took plac 00 sh.15,000 2,000 all in au 20,000 que shs.12, | cash | n cash and sh.45,00 | 0 at | bank. Di | uring the |
| | | uired: are dully balanced | two c | olumn casl | n book. | | | | (5 | marks) |
| I |)r | Mar Line St. | Ny | amothe Re | tailers Two | Column | Cash Book | | | Cr |
| Dat | е | Details | F | Cash | Bank | Date | Details | F | Cash | Bank |
| | | | | | | | | | | |
| | | The state of the s | | | | | erate business ideas. | | | marks) |
| | | | | | | * | | | | |
| ii |) | | | | | | | ••••• | | |
| ii | i) | | | | | | | | | |
| iv | ·) | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | 12 7- 27- | | | |

| February 2016 | n was extracted from the books of Bizna Traders for the mor | ith ended 29th |
|----------------------------------------|-------------------------------------------------------------|----------------------------------------|
| | Shs. | |
| Rent received | 4,000 | |
| Discount allowed | 10,155 | |
| Discount received | 5,144 | |
| Gross profit | 23,005 | |
| Carriage outwards | 6,000 | |
| Salaries | 19,637 | |
| Depreciation expenses | 2,000 | |
| Required: Prepare a profit and loss ac | ecount for the business for the month ended 29th Feb.2016 | (5 marks) |
| | | |
| | | |
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| | | |
| | | |
| | nay discourage decentralisation of industries in a country. | |
| i) | athiras. | |
| રત્રેષાં) | =n |)S |
| 'iii) | ~:' | ······································ |
| iv) | * 1 pt 1 1 | <i>:</i> |
| | n hinder timely implementation of a development plan. | (4 marks) |
| i) | rd er korg zerkerist | <u> </u> |
| 2.1 | 1 4 W 1 | |

iii)....

iv).....

| 20 | Dutine the procedure of balancing a ledger account. | (3 marks) |
|-----|-----------------------------------------------------------------------------------------------------|-----------------------------------------|
| | i) | ••••• |
| | ii) | ••••• |
| | iii) | ••••• |
| | iv) | ••••• |
| | v) | |
| | vi) | |
| 21 | . Give four reasons why free trade is not suitable to a developing country. | (4 marks) |
| | i) | |
| | ii) | |
| | iii) | |
| | iv) | |
| 22 | Outline four ways in which a good transport system contributes to economic development. | oment of a (4 marks) |
| | i) | |
| | ii) | |
| | iii) | |
| | iv) | |
| 23. | Outline four fiscal measures that are used by government to control inflation. | (4 marks) |
| | i) | |
| | ii) | ••••• |
| | iii) | ······ |
| | iv) | |
| 24. | Outline three ways through which the competitive environment would positively influence enterprise. | a business (3 marks) |
| | i) | |
| | ii) | |
| | iii) | |
| 25. | Outline four reasons why a trader may prefer a direct channel of distribution. | (4 marks) |
| | i) | |
| | ii) | |
| | iii) | • • • • • • • • • • • • • • • • • • • • |
| | iv) | |