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	Business Studies		TEN A
	Paper 1 min		
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Instructions to candidates	isjon		7
• This paper consists	of 25 opestions		
the second secon	of 10 printed pages		
• Inis paper consists • Candidates should	check the question paper to ascerta	nin that all the pages are p	rinted a
indicated and onat r	no questions are missing		87 4
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Total Marks			

	aid out business structure	
a) b)		
4)		
d) Name the economic resource describ		(4 mks)
	Economic Resource	
Description		
a) Man plays no part in their creation	000	-
b) Created by human beings to pro-	duce other	
goods and service		4
c) Their supply cannot be restored	after use	
d) Resources provided by human b	eing when	
rendering services in production		
		ZX 15.
Highlight four characteristics of capi	tal as a factors of production	(4 mks
a)		****
b)		
c)		
d)		Ø
Outline four market gaps that indicat	te the existence of a business opportunity	(4 mks
a)		
b)		
c)	ZO OZ	·····
Indicate to which staff member each	of the following documents should be ad	dressed to
Document	Staff	
a) An invoice from creditors		
a) An invoice from creditors b) An order from a customer	· St. Man.	
a) An invoice from creditors b) An order from a customer c)A catalogue from a supplier		
a) An invoice from creditors b) An order from a customer		
a) An invoice from creditors b) An order from a customer c)A catalogue from a supplier d) A job application letter	· · · · · · · · · · · · · · · · · · ·	(4 mks
a) An invoice from creditors b) An order from a customer c)A catalogue from a supplier d) A job application letter Highlight four circumstances when a	a tradeomay demand cash payment	(4 mks
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a) An invoice from creditors b) An order from a customer c)A catalogue from a supplier d) A job application letter Highlight four circumstances when a a) b) c) Collins wants to form a private com difference between a memorandum	pany to enable him further his business id of association and articles of association i	eas. Explain to him the table below (4mks)
a) An invoice from creditors b) An order from a customer c)A catalogue from a supplier d) A job application letter Highlight four circumstances when a a) b) c) d) Collins wants to form a private com difference between a memorandum	pany to enable him further his business id of association and articles of association is	eas. Explain to him the table below (4mks)
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a) An invoice from creditors b) An order from a customer c)A catalogue from a supplier d) A job application letter Highlight four circumstances when a a)	pany to enable him further his business id of association and articles of association is the Kenyan government would want to be	the table below (4mks) the involved in busing (4 mks)

b)	
c)	8
d)	
10. Outline four circumstances under which it would be appropriate to use signs to communi	cation
	(4mks)
a)	(, , , , , , , , , , , , , , , , , , ,
b)	
c)	
d)	
11. Highlight four benefits of a bonded warehouse to an importer	(4 mks)
a)	5
b)	
c)	
d)	
12. Highlight four disadvantages of using third party insurance to a policy holder	(4 mks)
a)	
b)	
c)	
d)	4
13. Name the term used in product promotion that best fits each of the following description	(4 mks)
Description Term	
Description a) Act of telling the public about a good or service through the public media b) Products used to attract customers due to their low prices c) Used to describe services provided by sellers to customers after the purchase of certain	
service through the public media	
b) Products used to attract customers due to	
their low prices	
c) Used to describe services provided by sellers	
to customers after the purchase of certain	
goods	
d) Act of making a product different from other	A. NOS
similar products	
14. With the aid of a well labeled diagram explain excess demand and excess supply	(4 mks)
iei variationi in the state of	
14. With the aid of a wen fabeled diagram excess demand and excess supply	
and the end	
15. Outline four reasons why a firm would be located near the market for its products	(4 mks)
a)	
b)	
c)	
d)	5.4
. V	(4 mks)
a) b)	
c)	
d)	******
17. Identify four problems that are encountered when computing national income using the in	(A male)
approaci	(4 mks)
a)	Land Mark
b)	
그 그는 그 아그리얼 없었다면서 그는 말이 되었다. 병급 4분 그는 사이 많아 되었다. 그 모든 당신이 그렇게	

18 Name the type	of unemployment describ	ped by the following statements	(4 mks)
Statement	erska programent decessor	Type of unemployment	
i) Caused by	periodic changes to the le	evel of	
	activities within an econo		
	time lags as workers char		
iii) Caused by	deficiency in total deman	d in the	
Economy			
	y appear to be employed b	out their income	
Is not com	mensurate with their train	ing	
19. Outline four re	easons why it is important	to have a development plan in any country	(4 mks)
2)		***************	
b)			
c)			A Paul Ne
d)			(A malea)
20. Enter the follo	owing transactions in a two	o column cash book	(4 mks)
2013		c ₀ ,	
January 1:	Bal b/d cash 30,000, ban	k sh. 14,000 (cr)	
3:	Bought office stationery	shs. 1,000 in cash	
5:	received a cheque shs 20	0,000 from a debtor	
6: .	Banked shs. 4,000	5 0001	1000
8:	Bought stock worth shs.	5,000 cash	
10:	Cash in the office till wa	is all banked	
1		1, He	. I Valle
		and the second second	
5 L 17		iisle	
21 State four bar	aking services that the cen	co column cash book k sh. 14,000 (cr) shs. 1,000 in cash 0,000 from a debtor 5,000 cash as all banked tral bank of Kenya provides to the government	(4 mks)
21. State four bar	iking services that the cen	26)	
a)		(d)	
	C	definit in the capital account of the balance of p	ayment (4m
22. Maleate 10th	01	b)	
72 In each of the	e tollowing cases state the	e type of inflation described	(4 mks)
a) A rise in	prices due to buying exper	nsive goods from foreign countries	
1 \ \ \	missa dua to uneven grow	rth .	
c) A rise in t	prices due to an increase in	n the factors of production	
1) A sien im	prigon due to an increase i	n money supply	(4 mks)
24. Indicate the	type of journal in which the	ne following transactions would be recorded	(4 mks)
Transaction		Journal	
a) Disposa	l of goods on credit		
	on of errors		
	ng goods on credit		1,0442-5
d) Returns			1
1 = 1			10000
25. Classify the	following taxes as either of	direct or indirect	The state of
a) Pay as y	ou earn		1 10
b) Value ac	lded tax		A Section
c) Corpora	te tax	얼마 가게 하는 사람들이 가지 않는 것이다.	
d) Sales tax			
	The state of the s		