



CIFA PART III SECTION 5

ALTERNATIVE INVESTMENTS ANALYSIS

THURSDAY: 20 May 2021.

Time Allowed: 3 hours.

Answer ALL questions. Marks allocated to each question are shown at the end of the question. Show ALL your workings.

QUESTION ONE

- (a) Private investors use structured products to gain access to alternative investments.

In light of the above statement, cite four reasons for popularity of structured products in the recent past. (8 marks).

- (b) Explain the meaning of the following terms as used in commodities market:

(i) Contract for differences (CFDs). (2 marks)

(ii) Calendar spread strategy. (2 marks)

- (c) Stawi Fund is a hedge fund with a value of Sh.250 million at the beginning of 2018. The fund charges 2.5% management fees based on the asset under management (AUM) at the beginning of the year and a 25% incentive fee with a 7.5% hurdle rate and uses a high water mark (HWM) provision. Incentive fees are calculated on gains net of management fees.

The closing values for each year before fees are as follows:

Year	Amount Sh."000"
2018	285,450
2019	288,120
2020	307,670

Required:

The total fees and investor's net return for each of the three years. (8 marks)
(Total: 20 marks)

QUESTION TWO

- (a) Highlight five disadvantages of investing in real estate as an alternative investment class. (5 marks)

- (b) (i) Explain three incentives for hedge funds replication strategies in the context of hedge fund management. (6 marks)

(ii) A hedge fund utilises a strategy which generates profits on assets of 0.3% per month. The interest expense on its leverage is 0.2% per month. The fund seeks a return on equity (ROE) of 0.8%.

Required:

Determine the leverage that the fund must utilise to generate the desired return on equity (ROE). (3 marks)

- (c) Webmill Group Limited manages a Sh.250 million private equity fund. Investors committed to a total of Sh.300 million over the term of the fund and a specified carried interest of 20% and a hurdle rate of 10%. Carried interest is distributed on a deal by deal basis. 60% of the Sh.250 million has been invested at the beginning of year 1 in Kimbo Ltd. with the remaining 40% invested in Tidco Ltd. Both firms are sold at the end of the third year, realising a Sh.45 million profit for Kimbo Ltd. and a Sh.35 million profit for Tidco Ltd.

Required:

The carried interest paid to the fund's general partner for Kimbo Ltd. and Tidco Ltd. (6 marks)
(Total: 20 marks)

QUESTION THREE

- (a) An appraiser has been asked to estimate the value of a warehouse and has collected the following information:
1. Each adjustment is based on the unadjusted sales price of the comparable.
 2. Properties depreciate at the rate of 2% per annum.
 3. Condition adjustment; Good: + 5%, average: none, poor: -5%.
 4. Location adjustment: Prime - none, secondary -10%.
 5. Over the past 24 months, sales price has been appreciating at the rate of 0.5% per month.

Unit of comparison	Subject property	Comparable transactions		
		1	2	3
Size (in square feet)	30,000	40,000	20,000	35,000
Ages (in years)	5	9	4	5
Physical condition	Average	Good	Average	Poor
Location	Prime	Prime	Secondary	Prime
Sales date (months ago)		6	18	12
Sales price		Sh.9,000,000	Sh.4,500,000	Sh.8,000,000

Required:

Calculate the estimated value of the warehouse using the sales comparison method. (10 marks)

- (b) Abby Mutugi recently completed a Monte Carlo simulation analysis of a collateralised mortgage obligation (CMO) tranche. Abby's analysis included six equally weighted paths, with the present value calculated using four different discounts rates, shown below:

Representative path	Present value if spread is 50 basis points	Present value if spread is 60 basis points	Present value if spread is 70 basis points
1	70	68	66
2	73	70	68
3	68	66	64
4	71	69	68
5	77	75	73
6	75	73	71

The actual market price of the CMO tranche is 70.17.

Required:

The tranche's option adjusted spread (OAS). (4 marks)

- (c) An investor currently holds the following structured products:
- A fairly new home equity-backed asset backed security (ABS).
 - Automobile receivable-backed asset backed security (ABS).
 - Planned amortisation class (PAC) collateralised mortgage obligation (CMO).
 - Support bonds collateralised mortgage obligation (CMO).

He is concerned about the expected decline in interest rates:

Required:

- (i) Giving two reasons in each case, identify the cash flow of the ABS that will be more affected by the decline in interest rates and the ABS that will be less affected by a decline in interest rates. (4 marks)
- (ii) Explain the effects of decline in interest rates on the two types of collateralised mortgage obligations (CMOs). (2 marks)

(Total: 20 marks)

QUESTION FOUR

- (a) Discuss the lifecycle stages of a venture capital fund. (10 marks)

- (b) Explain the meaning of the following terms as used in alternative investments:

- (i) Rolling contracts. (1 mark)
- (ii) Marking to market. (1 mark)

- (iii) High water mark (HWM). (1 mark)
- (iv) Prepayment tranching. (1 mark)
- (v) Credit tranching. (1 mark)

(c) The following information relates to commodities futures contract traded at the derivatives exchange market:

Contract maturity	Futures prices as at April 2021 Sh.	Futures prices as at March 2021 Sh.	Changes in spot price Sh.
May 2021	1,445	1395	17.5
June 2021	1,425	1382.50	17.5
July 2021	1,394	1350.50	17.5

Required:

- (i) The roll return. (3 marks)
- (ii) Identify the term structure of the futures prices illustrated above. (1 mark)
- (iii) Demonstrate a futures strategy that will provide a positive return in (c) (ii) above. (1 mark)

(Total: 20 marks)

QUESTION FIVE

(a) Francis Thuo has been appointed as a private equity manager at KKQ Limited a private equity firm and is interested in identifying a potential leveraged buyout firm to acquire.

Required:

Advise Francis Thuo on five characteristics of a well suited leveraged buyout (LBO) candidate. (5 marks)

(b) Outside service providers provide professional services that are vital to the formation and continued operation of alternative investment funds.

In light of the above statement, identify four legal documents prepared by advocates in relation to hedge funds.

(4 marks)

(c) An investment analyst has gathered the following data on three different real estate investment trusts (REITs):

Select REIT financial information (All figures in shillings):

Property subsector	REIT A Office	REIT B Storage	REIT C Healthcare
Estimated 12 months' cash net			
Net operating income (NOI)	350,000	267,000	425,000
Funds from operations (FFO)	316,965	290,612	368,007
Cash and cash equivalent	308,700	230,850	341,000
Accounts receivable	205,800	282,150	279,000
Debt and other liabilities	2,014,000	2,013,500	2,010,000
Non-cash rents	25,991	24,702	29,808
Recurring maintenance type			
Capital expenditure	63,769	60,852	80,961
Shares outstanding	56,100	67,900	72,300

REIT divided forecasts and average price multiples:

	REIT A	REIT B	REIT C
Expected annual dividend next year	Sh.3.80	Sh.2.25	Sh.4.00
Dividend growth rate in years 2 and 3	4.0%	5.0%	4.5%
Dividend growth rate after year 3 into perpetuity	3.5%	4.5%	4.0%
Assumed cap rate	7.0%	6.25%	6.5%
Property subsector average P/FFO multiple	14.4X	13.5X	15.1X
Property subsector average P/AFFO multiple	18.3X	17.1X	18.9X

The cost of equity capital for all REITs is 8% and the risk free rate is 4.0%.

The analyst wants to value each REIT using four different methodologies:

Method 1: Net asset value (NAV).

Method 2: Discounted cash flow valuation using a two step dividend model.

Method 3: Relative valuation using property subsector price to funds from operations (P/FFO) multiple.

Method 4: Relative valuation using property subsector average price to funds from operations (P/AFFO) multiple.

Required:

Determine the value per share of the following:

- (i) REIT A using valuation method 1. (3 marks)
- (ii) REIT B using valuation method 3. (2 marks)
- (iii) REIT C using valuation method 2. (3 marks)
- (iv) REIT A using valuation method 4. (3 marks)

(Total: 20 marks)

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Present Value of 1 Received at the End of *n* Periods:

$$PVIF_{r,n} = 1/(1+r)^n = (1+r)^{-n}$$

Period	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%	12%	14%	15%	16%	18%	20%	24%	28%	32%	36%
1	.9901	.9804	.9709	.9615	.9524	.9434	.9346	.9259	.9174	.9091	.8929	.8772	.8696	.8621	.8475	.8333	.8065	.7813	.7576	.7353
2	.9803	.9612	.9426	.9246	.9070	.8900	.8734	.8573	.8417	.8264	.7972	.7695	.7561	.7432	.7182	.6944	.6504	.6104	.5739	.5407
3	.9706	.9423	.9151	.8890	.8638	.8396	.8163	.7938	.7722	.7513	.7118	.6750	.6575	.6407	.6086	.5787	.5245	.4768	.4348	.3975
4	.9610	.9238	.8885	.8548	.8227	.7921	.7629	.7350	.7084	.6830	.6355	.5921	.5718	.5523	.5158	.4823	.4230	.3725	.3294	.2923
5	.9515	.9057	.8626	.8219	.7835	.7473	.7130	.6806	.6499	.6209	.5674	.5194	.4972	.4761	.4371	.4019	.3411	.2910	.2495	.2149
6	.9420	.8880	.8375	.7903	.7462	.7050	.6663	.6302	.5963	.5645	.5066	.4566	.4323	.4104	.3704	.3349	.2751	.2274	.1890	.1580
7	.9327	.8706	.8131	.7599	.7107	.6651	.6227	.5835	.5470	.5132	.4523	.3996	.3759	.3538	.3139	.2791	.2218	.1776	.1432	.1162
8	.9235	.8535	.7894	.7307	.6768	.6274	.5820	.5403	.5019	.4665	.4039	.3506	.3269	.3050	.2660	.2326	.1789	.1388	.1085	.0854
9	.9143	.8368	.7664	.7026	.6446	.5919	.5439	.5002	.4604	.4241	.3606	.3075	.2843	.2630	.2255	.1938	.1443	.1084	.0822	.0628
10	.9053	.8203	.7441	.6756	.6139	.5584	.5083	.4632	.4224	.3855	.3220	.2697	.2472	.2267	.1911	.1615	.1164	.0847	.0623	.0462
11	.8963	.8043	.7224	.6496	.5847	.5268	.4751	.4289	.3875	.3505	.2875	.2366	.2149	.1954	.1619	.1346	.0938	.0662	.0472	.0340
12	.8874	.7885	.7014	.6246	.5568	.4970	.4440	.3971	.3555	.3186	.2567	.2076	.1869	.1685	.1372	.1122	.0757	.0517	.0357	.0250
13	.8787	.7730	.6810	.6006	.5303	.4688	.4150	.3677	.3262	.2897	.2292	.1821	.1625	.1452	.1163	.0935	.0610	.0404	.0271	.0184
14	.8700	.7579	.6611	.5775	.5051	.4423	.3878	.3405	.2992	.2633	.2046	.1597	.1413	.1252	.0985	.0779	.0492	.0316	.0205	.0135
15	.8613	.7430	.6419	.5553	.4810	.4173	.3624	.3152	.2745	.2393	.1827	.1401	.1229	.1079	.0835	.0649	.0397	.0247	.0155	.0099
16	.8528	.7284	.6232	.5339	.4581	.3936	.3387	.2919	.2519	.2176	.1631	.1229	.1069	.0930	.0708	.0541	.0320	.0193	.0118	.0073
17	.8444	.7142	.6050	.5134	.4363	.3714	.3166	.2703	.2311	.1978	.1456	.1078	.0929	.0802	.0600	.0451	.0258	.0150	.0089	.0054
18	.8360	.7002	.5874	.4936	.4155	.3503	.2959	.2502	.2120	.1799	.1300	.0946	.0808	.0691	.0508	.0376	.0208	.0118	.0068	.0039
19	.8277	.6864	.5703	.4746	.3957	.3305	.2765	.2317	.1945	.1635	.1161	.0829	.0703	.0596	.0431	.0313	.0168	.0092	.0051	.0029
20	.8195	.6730	.5537	.4564	.3769	.3118	.2584	.2145	.1784	.1486	.1037	.0728	.0611	.0514	.0365	.0261	.0135	.0072	.0039	.0021
25	.7798	.6095	.4776	.3751	.2953	.2330	.1842	.1460	.1160	.0923	.0588	.0375	.0304	.0245	.0160	.0105	.0046	.0021	.0010	.0005
30	.7419	.5521	.4120	.3083	.2314	.1741	.1314	.0994	.0754	.0573	.0334	.0196	.0151	.0116	.0070	.0042	.0016	.0006	.0002	.0001
40	.6717	.4529	.3066	.2083	.1420	.0972	.0668	.0460	.0318	.0221	.0107	.0053	.0037	.0026	.0013	.0007	.0002	.0001		
50	.6080	.3715	.2281	.1407	.0872	.0543	.0339	.0213	.0134	.0085	.0035	.0014	.0009	.0006	.0003	.0001				
60	.5504	.3048	.1697	.0951	.0535	.0303	.0173	.0099	.0057	.0033	.0011	.0004	.0002	.0001						

* The factor is zero to four decimal places

Present Value of an Annuity of 1 Per Period for *n* Periods:

$$PVIF_{r,n} = \sum_{t=1}^n \frac{1}{(1+r)^t} = \frac{1 - (1+r)^{-n}}{r}$$

Number of payments	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%	12%	14%	15%	16%	18%	20%	24%	28%	32%
1	0.9901	0.9804	0.9709	0.9615	0.9524	0.9434	0.9346	0.9259	0.9174	0.9091	0.8929	0.8772	0.8696	0.8621	0.8475	0.8333	0.8065	0.7813	0.7576
2	1.9704	1.9416	1.9135	1.8861	1.8594	1.8334	1.8080	1.7833	1.7591	1.7355	1.6901	1.6467	1.6257	1.6052	1.5656	1.5278	1.4568	1.3916	1.3315
3	2.9410	2.8839	2.8286	2.7751	2.7232	2.6730	2.6243	2.5771	2.5313	2.4869	2.4018	2.3216	2.2832	2.2459	2.1743	2.1065	1.9813	1.8684	1.7663
4	3.9020	3.8077	3.7171	3.6299	3.5460	3.4651	3.3872	3.3121	3.2397	3.1699	3.0373	2.9137	2.8550	2.7982	2.6901	2.5887	2.4043	2.2410	2.0957
5	4.8534	4.7135	4.5797	4.4518	4.3295	4.2124	4.1002	3.9927	3.8897	3.7908	3.6048	3.4331	3.3522	3.2743	3.1272	2.9906	2.7454	2.5320	2.3452
6	5.7955	5.6014	5.4172	5.2421	5.0757	4.9173	4.7665	4.6229	4.4859	4.3553	4.1114	3.8887	3.7845	3.6847	3.4976	3.3255	3.0205	2.7594	2.5342
7	6.7282	6.4720	6.2303	6.0021	5.7864	5.5824	5.3893	5.2064	5.0330	4.8684	4.5638	4.2883	4.1604	4.0386	3.8115	3.6046	3.2423	2.9370	2.6775
8	7.6517	7.3255	7.0197	6.7327	6.4632	6.2098	5.9713	5.7466	5.5348	5.3349	4.9676	4.6389	4.4873	4.3436	4.0776	3.8372	3.4212	3.0758	2.7860
9	8.5660	8.1622	7.7861	7.4353	7.1078	6.8017	6.5152	6.2469	5.9952	5.7590	5.3282	4.9464	4.7716	4.6065	4.3030	4.0310	3.5655	3.1842	2.8681
10	9.4713	8.9826	8.5302	8.1109	7.7217	7.3601	7.0236	6.7101	6.4177	6.1446	5.6502	5.2161	5.0188	4.8332	4.4941	4.1925	3.6819	3.2689	2.9304
11	10.3676	9.7868	9.2526	8.7605	8.3064	7.8869	7.4987	7.1390	6.8052	6.4951	5.9377	5.4527	5.2337	5.0286	4.6560	4.3271	3.7757	3.3351	2.9776
12	11.2551	10.5753	9.9540	9.3851	8.8633	8.3838	7.9427	7.5361	7.1607	6.8137	6.1944	5.6603	5.4206	5.1971	4.7932	4.4392	3.8514	3.3868	3.0133
13	12.1337	11.3484	10.6350	9.9856	9.3936	8.8527	8.3577	7.9038	7.4869	7.1034	6.4235	5.8424	5.5831	5.3423	4.9095	4.5327	3.9124	3.4272	3.0404
14	13.0037	12.1062	11.2961	10.5631	9.8986	9.2950	8.7455	8.2442	7.7862	7.3667	6.6282	6.0021	5.7245	5.4675	5.0081	4.6106	3.9616	3.4587	3.0609
15	13.8651	12.8493	11.9379	11.1184	10.3797	9.7122	9.1079	8.5595	8.0607	7.6061	6.8109	6.1422	5.8474	5.5755	5.0916	4.6755	4.0013	3.4834	3.0764
16	14.7179	13.5777	12.5611	11.6523	10.8378	10.1059	9.4466	8.8514	8.3126	7.8237	6.9740	6.2651	5.9542	5.6685	5.1624	4.7296	4.0333	3.5026	3.0882
17	15.5623	14.2919	13.1661	12.1657	11.2741	10.4773	9.7632	9.1216	8.5436	8.0216	7.1196	6.3729	6.0472	5.7487	5.2223	4.7746	4.0591	3.5177	3.0971
18	16.3983	14.9920	13.7535	12.6593	11.6896	10.8276	10.0591	9.3719	8.7556	8.2014	7.2497	6.4674	6.1280	5.8178	5.2732	4.8122	4.0799	3.5294	3.1039
19	17.2260	15.6785	14.3238	13.1339	12.0853	11.1581	10.3356	9.6036	8.9501	8.3649	7.3658	6.5504	6.1982	5.8775	5.3162	4.8435	4.0967	3.5386	3.1090
20	18.0456	16.3514	14.8775	13.5903	12.4622	11.4699	10.5940	9.8181	9.1285	8.5136	7.4694	6.6231	6.2593	5.9288	5.3527	4.8696	4.1103	3.5458	3.1129
25	22.0232	19.5235	17.4131	15.6221	14.0939	12.7834	11.6536	10.6748	9.8226	9.0770	7.8431	6.8729	6.4641	6.0971	5.4669	4.9476	4.1474	3.5640	3.1220
30	25.8077	22.3965	19.6004	17.2920	15.3725	13.7648	12.4090	11.2578	10.2737	9.4269	8.0552	7.0027	6.5660	6.1772	5.5168	4.9789	4.1601	3.5693	3.1242
40	32.8347	27.3555	23.1148	19.7928	17.1591	15.0463	13.3317	11.9246	10.7574	9.7791	8.2438	7.1050	6.6418	6.2335	5.5482	4.9966	4.1659	3.5712	3.1250
50	39.1961	31.4236	25.7129	21.4822	18.2559	15.7619	13.8007	12.2335	10.9617	9.9148	8.3045	7.1327	6.6605	6.2463	5.5541	4.9995	4.1666	3.5714	3.1250
60	44.9550	34.7609	27.6756	22.6235	18.9293	16.1614	14.0392	12.3766	11.0480	9.9672	8.3240	7.1401	6.6651	6.2402	5.5553	4.9999	4.1667	3.5714	3.1250