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This paper consists of <u>8</u> printed pages. Candidates should check the question paper to ascertain that all pages are printed as indicated and that no pages are missing.

1. State four types of business activities carried out in Kenya.	(4mks)
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2. Suggest four reasons for the increase in motor cycle accident.	(4mks)
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3. State four circumstances in which sign language may be preferred.	(4mks)

4. The following information was extracted from the books of Rono traders. Rate of stock turn-over 3 times
Mark-up 20%
Opening stock sh 60,000
Closing stock sh 120,000
Calculate;
a) Cost of goods sold (2 marks)
b) Gross profit (1 mark)
*Por
c) Purchases (1 mark)
i Co
e K
d) Sales (1 mark)
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5. Suggest four factors that influence the amount of money that individual own for transaction motives. (4mk
3. Suggest four factors that influence the amount of money that individual own for transaction motives. (4mix.

6. State the best type of machine one would use to perform the following tasks.

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Functions	Name of machine
i) Used to trim papers into desired sizes.	
ii) To post information to ledgers and to prepare payrolls	
iii) To transmit printed message such as letters, maps,	
diagrams and photographs	
iv) To destroy sensitive but unwanted documents.	

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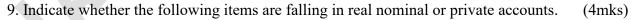
(4mks)

8. 7	The equation given below relate to qualit	y demanded	and quantity su	pplied at the equi	librium point.
		"IN"	1 ,	(4mks)	1

$$Qde = 4p + 50$$

$$Qse = 8p + 30$$

Determine the equilibrium price and quantity.



- a) Sales –
- b) Carriage inwards –
- c) Capital -
- d) Fixtures aid fittings –

10. Outline four factors that influence the choice of product in the market.	(4mks)
	.0
11. Outline four reasons why there is need for ethical practices in business.	(4mks)
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12. Outline the type of unemployment in an economy given by the following stati) Unemployment occurs when people lose jobs and go working for new ones —	
ii) Unemployment that occurs when people are actively looking for jobs at the ethem -	existing wage rate but cannot get
iii) Unemployment that occurs repeatedly at similar times –	
iv) Unemployment that occurs when demand for labour declines due to either control production or decrease in the supply of goods and services —	hanges in the method of
13. Name four essentials elements of transport.	(4mks)

14. Outline four benefits to a business that uses its own warehouse.	(4mks)
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*0396	
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5. Outline four characteristics of property insurance.	(4mks)
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6. Give four advantages of personal selling as a method of sales promotion.	(Amks)
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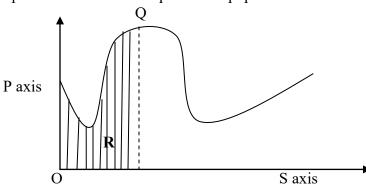
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17. Mention four circumstances under which the market may be the main factor in determining the location of a firm. (4mks)

18. Outline four ways in which households contribute to national income of a country. (4mks)

19. The diagram below represents the relationship between population and income per capita. (4mks)



20. State two characteristics of each of the following in the balance sheet. Assets – (i) (ii) Liabilities - (i) (iii)	S.com (4mks)
20. State two characteristics of each of the following in the balance sheet. Assets – (i) (ii)	S.Com (4mks)
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Liabilities - (i)	
(ii) Sat www.fit	
21. Indicate the type of journal in which each of the following transactions wo	uld be recorded.(4mks)
Transaction Journal a) Goods previously sold on credit were returned	
b) Goods bought on credit	
c) Goods sold for cash	
d) Motor vehicle sold on credit	

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23. Chania Traders have a licence to exp could use to have their goods reach forei	ort manufactured goods. Highliggn consumers.	ght four distribution channels they (4mks)
		Sel 3.
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24. State four characteristics of labour as	s a factor of production.	(4mks)
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25 State Four methods that are used to a	avotost songumera	(Ambra)
25. State Four methods that are used to p	brotect consumers.	(4mks)

